



Kansas Targeted Employment Act

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Overview of the bill

- ▶ A jobs bill that focuses on the targeted-hiring of Kansas citizens who have become reliant upon subsidies funded through the state of Kansas in the forms of its share of its Medicaid-match and its share of school meals programs and any other cash-in-kind subsidy costs borne by the state of Kansas. Inasmuch as employers pay taxes to the state of Kansas which the state of Kansas then redistributes as unearned income (refer to definition) for people who are reliant upon this form of income, it is the intent of this Act to incentivize employers to focus upon the hiring of such persons. A portion of the money that an employer has provided to targeted-hires as earned income (refer to definitions) will be returned to the employer as a credit against its tax liability at the end of each taxable year.



BILL HIGHLIGHTS

- For each FTE, (Full Time Equivalent) the employer would receive a \$4.00 per hour credit to be applied to their taxes.
- If job came back from China, a \$6.00 credit.
- Competitive rate of pay
 - in integrated work settings
- New position or partner with CSP. (Community Service Provider)



FACTS

- **Poverty:** In KS in 2016, the poverty rate of working-age people with disabilities was 25.0 percent.
- **Supplemental Security Income:** In 2016, the percentage of working-age people with disabilities receiving SSI payments in KS was 15.8 percent.
- **Educational Attainment:** In 2016, the percentage of working-age people with disabilities in KS:
 - with only a high school diploma or equivalent was 34.5 percent
 - with only some college or an associate degree was 35.5 percent
 - with a bachelor's degree or more was 14.2 percent.



EMPLOYMENT RATE FOR THOSE WITH DISABILITIES

- ▶ Kansas 42.8%
- ▶ The labor force participation rate for these workers fell from 39.3% in 2009 to 34.5% in 2015, according to the U.S. Bureau of Labor Statistics.
- ▶ Only 35% of U.S. civilians with disabilities between the ages 18 and 64 had a job in 2015, compared to 76% for people without disabilities, according to the RespectAbility [report](#).
- ▶ <http://fortune.com/2017/02/28/disability-employment-rank/>



MEDICAID INFORMATION

- 21% of state general fund spending in KS is for Medicaid.
- 46% of all federal funds received by KS is for Medicaid.
- In FY 2016, Medicaid spending in KS was \$3.3 billion.



NUMBER OF RECIPIENTS

Number of recipients			
Total Medicaid Recipients			393,000
Children			24%
Over 65			15%
Between 18 and 65			61%
Eligible Recipients			239,730
Projected Participation			5%
Annual Participation			11,987



THE GOAL FOR THE BILL

- PROVIDE EMPLOYMENT OPPORTUNITIES FOR PEOPLE RECEIVING GOVERNMENT ASSISTANCE.
- PROVIDE EMPLOYMENT OPPORTUNITIES FOR PEOPLE WITH DISABILITIES.
- PROVIDE EMPLOYEES FOR EMPLOYERS ACROSS THE STATE.
- REDUCE THE COST OF MEDICAID WHILE INCREASING SUSTAINABLE EMPLOYMENT OPPORTUNITES FOR PEOPLE WITH DISABILITIES



EXAMPLES

- WALMART DC IN OTTAWA
 - NATURE PET BEDDING
 - GRACE COMMUNITY CHURCH
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OPPORTUNITIES TO EXPLORE

- ▶ CTE (*Career and Technical Education from School Districts*) TO TRAIN FOR CUSTOMER SERVICE OPPORTUNITIES.
 - ▶ For example: Front line worker at convenience store or fast food restaurants.
- ▶ SCHOOL DISTRICTS
- ▶ CSP'S



NEXT STEPS

- ▶ CONTINUE MEETING WITH GROUPS TO PROVIDE INFORMATION AND SEEK FEEDBACK.
- ▶ GAIN SUPPORT AMONG STRATEGIC PARTNERS
- ▶ WRITE THE BILL THIS FALL
- ▶ INTRODUCE IN 2019 LEGISLATURE