



FINANCE CAREER CLUSTER PATHWAY: INSURANCE

DEGREE/TRAINING REQUIRED Standard Occupational System (SOC) Code	OCCUPATION	KANSAS MEDIAN ANNUAL WAGE ⁱ	NATIONAL MEDIAN ANNUAL WAGE ⁱⁱⁱ	% CHANGE / EMPLOYMENT PROSPECTS	
				KANSAS 2012-2022 ⁱⁱ	USA 2014-2024 ⁱⁱⁱ
-Associate Degree -Certifications -On the Job Training -2 Yr. Community/Technical Colleges -Registered Apprenticeship					
13-1032	Insurance Appraisers, Auto Damage	\$59,400	\$64,020	-0.3%	-1.2%
13-1031	Claims Adjusters, Examiners, and Investigators	\$60,660	\$62,980	+1.0%	+3.3%
43-9041	Insurance Claims and Policy Processing Clerks	\$32,330	\$37,530	+1.0%	+6.2%
43-4051	Customer Service Representatives: Customer Service Agents	\$30,190	\$31,720	+1.6%	+9.8%
Bachelor's Degrees Colleges / Universities					
15-2011	Actuaries	\$143,900	\$97,070	+2.8%	+18.1%
11-0121	Marketing Managers	\$112,500	\$128,750	+1.7%	+9.4%
13-2053	Insurance Underwriters	\$60,870	\$65,040	-0.3%	-11.4%
41-3021	Insurance Sales Agents	\$53,210	\$48,200	+1.3%	+9.3%

N/A = Data Not Available

ⁱ 2012-2022 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

ⁱⁱ 2012-2022 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

ⁱⁱⁱ 2015-2016 National Employment Occupational Outlook Handbook, <http://www.bls.gov/ooh>

Employment is projected to:	Growth compared to average:
increase 21 percent or more	Grow much faster than average
increase 14 to 20 percent	Grow faster than average
increase 7 to 13 percent	Grow about as fast as average
increase 3 to 6 percent	Grow more slowly than average
decrease 2 percent to increase 2 percent	Little or no change
decrease 3 to 9 percent	Decline slowly or moderately
decrease 10 percent or more	Decline rapidly