



**BUSINESS MANAGEMENT & ADMINISTRATION CAREER CLUSTER
PATHWAY: GENERAL MANAGEMENT**

DEGREE/TRAINING REQUIRED Standard Occupational System (SOC) Code	OCCUPATION	KANSAS MEDIAN ANNUAL WAGE ⁱ	NATIONAL MEDIAN ANNUAL WAGE ⁱⁱⁱ	% CHANGE / EMPLOYMENT PROSPECTS	
				KANSAS 2012-2022 ⁱⁱ	USA 2014-2024 ⁱⁱⁱ
-Associate Degree -Certifications -On the Job Training -2 Yr. Community/Technical Colleges -Registered Apprenticeship					
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	\$45,450	\$52,630	+1.2%	+8.3%
Bachelor's Degrees Colleges / Universities					
11-1011	Chief Executives: Entrepreneurs / Government Management	\$142,710	\$175,110	+0.7%	-1.2%
11-1021	General and Operations Managers: Entrepreneurs / Chief Executives / General Managers / Business and Development Manager / Operations Managers / Senior Managers / Management Trainees	\$87,290	\$97,730	+1.2%	+7.1%
11-3031	Financial Managers: Accounting Managers / Accounts Payable Managers	\$92,900	\$117,990	+1.3%	+6.8%

ⁱ 2012-2022 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

ⁱⁱ 2012-2022 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

ⁱⁱⁱ 2015-2016 National Employment Occupational Outlook Handbook, <http://www.bls.gov/ooh>

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	/ Assistant Credit Managers / Billing Managers / Credit and Collection Managers / Risk Managers				
11-3051	Industrial Production Managers: Manufacturing Management	\$77,160	\$93,940	+0.6%	-3.7%
11-9111	Medical and Health Services Managers: Hospital Management	\$75,110	\$94,500	+1.9%	+16.9%
11-3061	Purchasing Managers	\$88,370	\$108,120	+0.5%	+1%
11-3121	Human Resources Managers, All Other	\$88,360	\$104,440	+1.7%	+8.8%
13-1111	Management Analysts	\$73,470	\$81,320	+1.9%	+13.6%
11-2031	Public Relations Managers: Association Managers / Public Organization Managers	\$81,880	\$104,140	+1%	+7.1%
11-3011	Administrative Services Managers: Facilities Managers	\$72,860	\$86,110	+1.3%	+8.2%
27-3031	Public Relations Specialists	\$50,500	\$56,770	+1.1%	+6.2%
13-1121	Meeting and Convention Planners	\$40,980	\$46,840	+2.7%	+9.9%

N/A = Data Not Available

Employment is projected to:	Growth compared to average:
increase 21 percent or more	Grow much faster than average
increase 14 to 20 percent	Grow faster than average
increase 7 to 13 percent	Grow about as fast as average

increase 3 to 6 percent	Grow more slowly than average
decrease 2 percent to increase 2 percent	Little or no change
decrease 3 to 9 percent	Decline slowly or moderately
decrease 10 percent or more	Decline rapidly