



FINANCE CAREER CLUSTER PATHWAY: SECURITIES & INVESTMENTS

DEGREE/TRAINING REQUIRED Standard Occupational System (SOC) Code	OCCUPATION	KANSAS MEDIAN ANNUAL WAGE ⁱ	NATIONAL MEDIAN ANNUAL WAGE ⁱⁱⁱ	% CHANGE / EMPLOYMENT PROSPECTS	
				KANSAS 2012-2022 ⁱⁱ	USA 2014-2024 ⁱⁱⁱ
-Associate Degree -Certifications -On the Job Training -2 Yr. Community/Technical Colleges -Registered Apprenticeship					
43-4011	Brokerage Clerks	\$39,190	\$48,180	+1.2%	+9.0%
13-2082	Tax Preparers	\$30,090	\$36,450	+1.3%	+1.6%
Bachelor's Degrees Colleges / Universities					
11-3031	Financial Managers: Development Officers	\$92,900	\$117,990	+1.3%	+6.8%
13-2051	Financial Analysts	\$69,370	\$80,310	+1.8%	+11.7%
41-3031	Securities, Commodities, and Financial Services Sales Agents	\$81,250	\$71,550	+2.5%	+9.5%
13-2052	Personal Financial Advisors: Investment Advisors	\$87,380	\$89,160	+2.8%	+29.6%

N/A = Data Not Available

ⁱ 2012-2022 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

ⁱⁱ 2012-2022 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

ⁱⁱⁱ 2015-2016 National Employment Occupational Outlook Handbook, <http://www.bls.gov/ooh>

Employment is projected to:	Growth compared to average:
increase 21 percent or more	Grow much faster than average
increase 14 to 20 percent	Grow faster than average
increase 7 to 13 percent	Grow about as fast as average
increase 3 to 6 percent	Grow more slowly than average
decrease 2 percent to increase 2 percent	Little or no change
decrease 3 to 9 percent	Decline slowly or moderately
decrease 10 percent or more	Decline rapidly