

MEMORANDUM OF AGREEMENT

Automotive Business Management

THIS ARTICULATION AGREEMENT is between any Kansas high school student who has successfully completed a state approved *Business Management & Administration* Career Cluster and the *Business Entrepreneurship & Management (52.0799)* Pathway and *Seward County Community College/Area Technical School(SCCC/ATS)*, Liberal, Kansas. It will provide students with a smooth transition from high school to a postsecondary program/degree in Automotive Business Management. The intent of this cooperative effort is to provide the students with a non-duplicative program of study leading to enhanced employment opportunities.

NOW, THEREFORE, it is agreed by and between the parties as follows:

1. The secondary student will attain concentrator status through successful completion of his/her high school *Business Entrepreneurship & Management (52.0799)* Pathway sequence of courses.
2. Seward County Community College/Area Technical School will provide the courses listed on the attached program of Study/Course Sequence form.
3. The *Certificate or the Associate of Applied Science degree in Automotive Business Management* may be granted through the Seward County Community College/Area Technical School joint agreement. The awarding of such a certificate or degree is contingent upon the graduating high school’s continuance of their KSDE approved Career Cluster Pathway.
4. Successful completion of the following Business Management & Administration Career Cluster Pathway course(s) will result in the student being awarded college credit for the following equivalent course(s):

High School Courses	KS Course Code	College Courses	College Credit
Successful completion of:			
Business Essentials	12050		
IN ADDITION TO			
Business Economics	12105	AB 113 Automotive	3
AND		Business	
Entrepreneurship	12053	Management	
AND			
Business Management	12052		

Accounting	12104	AB 1033 Automotive Business Office & Bookkeeping Procedures	3
Business Communications	12009	AB 1103 Automotive Business Communication	3

5. Postsecondary Credit will be considered Advanced Placement Credit, and will be awarded upon student submission to the college of the student's high school transcript.

6. Details regarding credit awards and fees are outlined below:

- a. College credit will only be awarded for a grade of "C" or better.
- b. No fee will be assessed for the college credit awarded.
- c. Student must declare Automotive Business Management as the major area of interest.

7. To receive a Certificate of Completion, students must complete a minimum of 48 hours of coursework. To obtain an Associate of Applied Science Degree (AAS), students must complete a minimum of 64 hours of coursework as outlined in the program of study. Students must have a cumulative grade point average (GPA) of 2.0 or better to be eligible for an AAS Degree from Seward County Community College.

8. The college and any high schools offering the approved Career Cluster Pathway may advertise the programs and will jointly advise the students that this option is available to them.

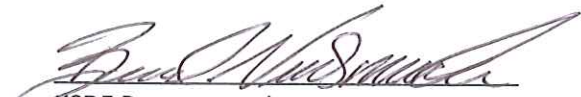
9. This agreement may be revised/modified as needed, or in the event of cancellation, discontinuance or disapproval of any course or program by the Kansas State Department of Education or the Kansas Board of Regents.

10. The college agrees to evaluate this program on an annual basis and in the context of student benefits, program efficiency, and effectiveness.

11. This agreement shall begin July 1, 2012.

12. This agreement is subject to change or cancellation by the Legislature at any time in accordance with Article 6, Section 5 of the Kansas Constitution.

IN WITNESS WHEREOF, the parties accept and approve THIS AGREEMENT.


KSDE Representative

4-16-12
Date


SCCC/ATS President

4/16/2012
Date