



## FINANCE CAREER CLUSTER PATHWAY: INSURANCE

DEGREE/TRAINING REQUIRED  Standard Occupational System (SOC) Code	OCCUPATION	KANSAS AVERAGE SALARY <sup>i</sup>	% CHANGE / EMPLOYMENT PROSPECTS	
			KANSAS 2010-2020 <sup>ii</sup>	USA 2010-2020 <sup>iii</sup>
<b>-Associate Degree</b> <b>-Certifications</b> <b>-On the Job Training</b> <b>-2 Yr. Community/Technical Colleges</b> <b>-Registered Apprenticeship</b>				
13-1032	Insurance Appraisers, Auto Damage	\$25.97/hr.	-7%	-8%
13-1031	Claims Adjusters, Examiners, and Investigators	\$28.10/hr.	+6%	+3%
43-9041	Insurance Claims and Policy Processing Clerks	\$17.20/hr.	+10%	+9%
43-4051	Customer Service Representatives: Customer Service Agents	\$14.81/hr.	+16%	+15%
<b>Bachelor's Degrees</b> <b>Colleges / Universities</b>				
15-2011	Actuaries	\$59.02/hr.	+33%	+27%
11-2021	Marketing Managers	\$54.13/hr.	+11%	+14%
13-2053	Insurance Underwriters	\$28.83/hr.	+8%	+6%
41-3021	Insurance Sales Agents	\$26.93/hr.	+24%	+22%

N/A = Data Not Available

<sup>i</sup> 2010-2020 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

<sup>ii</sup> 2010-2020 Kansas Occupational Outlook Study, <http://www.dol.ks.gov>

<sup>iii</sup> 2012-2013 National Employment Occupational Outlook Handbook, <http://www.bls.gov/ooh>

<b>Employment is projected to:</b>	<b>Growth compared to average:</b>
increase 21 percent or more	Grow much faster than average
increase 14 to 20 percent	Grow faster than average
increase 7 to 13 percent	Grow about as fast as average
increase 3 to 6 percent	Grow more slowly than average
decrease 2 percent to increase 2 percent	Little or no change
decrease 3 to 9 percent	Decline slowly or moderately
decrease 10 percent or more	Decline rapidly