MEMORANDUM OF AGREEMENT Business

THIS ARTICULATION AGREEMENT is between any Kansas high school student who has successfully completed a state approved Business, Management & Administration Career Cluster and the Business Entrepreneurship & Management (52.0799) Pathway and Cloud County Community College, Concordia and Junction City, Kansas. It will provide students with a smooth transition from high school to a postsecondary program/degree in Agriculture training. The intent of this cooperative effort is to provide the students with a non-duplicative program of study to enhanced employment opportunities.

NOW, THEREFORE, it is agreed by and between the parties as follows:

- 1. The secondary student will attain concentrator status through successful completion of his/her high school **Business Entrepreneurship & Management** (52.0799) Pathway sequence of courses.
- 2. Cloud County Community College will provide the courses listed on the attached program of Study/Course Sequence form.
- 3. The Associate of Applied Science degree in Business may be granted through Cloud County Community College joint agreement. The awarding of such a degree is contingent upon the graduating high school's continuance of their KSDE approved Career Cluster Pathway.
- 4. Successful completion of the following **Business**, **Management & Administration** Career Cluster Pathway course(s) will result in the student being awarded college credit for the following equivalent course(s):

High School Courses	KS Course Code	College Courses	College Credit
Successful completion of: Entrepreneurship	12105	MG102 Small Business Management	3
OR			
Accounting	12104	BE160 Business Accounting	3

- 5. Postsecondary Credit will be considered Advanced Placement Credit, and will be awarded upon student submission to the college of the student's high school transcript.
- 6. Details regarding credit awards and fees are outlined below:
 - a. College credit will only be awarded for a grade of "C" or better.
 - b. No fee will be assessed for the college credit awarded.

- c. Student must declare Business as their major area of interest.
- d. College credits will be available for award after the student has successfully completed the next courses in the sequence.
- 7. To receive an Associate of Applied Science Degree (AAS), students must complete all graduation requirements of Cloud County Community College.
- 8. The college and any high schools offering the approved Career Cluster Pathway may advertise the programs and will jointly advise the students that this option is available to them.
- This agreement may be revised/modified as needed, or in the event of cancellation, discontinuance or disapproval of any course or program by the Kansas State Department of Education or the Kansas Board of Regents.
- 10. The college agrees to evaluate this program on an annual basis and in the context of student benefits, program efficiency, and effectiveness.
- 11. This agreement shall begin January 1, 2012.
- 12. This agreement is subject to change or cancellation by the Legislature at any time in accordance with Article 6, Section 5 of the Kansas Constitution.

IN WITNESS WHEREOF, the parties accept and approve THIS AGREEMENT,

KSDE Representative

5-15

Date

Dr. Danette Toone

Cloud County Community College President

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