



Kansas State Department of Education Career and Technical Education  
 Human Services CAREER CLUSTER  
 Pathway: Consumer Services

Note: Those careers with high skill, high wage and/or high demand were addressed within the Kansas developed pathways. Others are listed for information purposes only.

EDUCATION/TRAINING/ CERTIFICATIONS	OCCUPATION	Median Salary (Kansas***)	PROJECTED OPENINGS 2010-2018 (Kansas***)	% Growth/Trend * (Kansas***)
Associates/Certifications/Registered Apprenticeships with Occupation Code				
43-4051.00	Customer Service Representative	\$14.64/hr; \$30,460 annual (\$13.46/hr; \$28,000 annual)	1,108,400 (13,800)	+18% (+25%)
11-9199.00	Investment Fund Manager	\$46.37/hr; \$96,450 annual (\$35.33/hr; \$73,500 annual)	297,500 (2000)	+7% (+8%)
41-9022.00	Real Estate Sales Agent	\$19.24/hr; \$40,030 annual (\$18.83/hr; \$39,200 annual)	128,300 (400)	+16% (+11%)
11-9141.00	Property, Real Estate and Community Association Manager	\$24.75/hr; \$51,480 annual (\$19.57/hr; \$40,700 annual)	78,000 (600)	+8% (+4)
Bachelor's Degree				
13-2071.00	Credit Counselors	\$18.34/hr; \$38,140 annual (\$14.94/hr; \$31,100)	8,800 (400)	+16% (+26%)



25-2032.00 (secondary)	Family and Consumer Sciences Teacher	\$54,310 annual (\$44,300 annual)	38,500 (500)	+10% (+15%)
25-1192.00 (post-secondary)	Family and Consumer Sciences Teachers (Home Economics)	\$65,000 annual (\$58,700 annual)	552,900 post-secondary positions. (960)	+15% (+20%)
41-3021.00	Insurance Sales Agent	\$22.48/hr; \$46,700 annual (\$20.14/hr; \$41,900 annual)	152,600 (1900)	+12% (+23%)
13-2052.00	Personal Financial Advisors	\$31.13/hr; \$64,750 annual (\$30.48/hr; \$63,400 annual)	85,300 (1000)	+30% (+52%)

\*Trend Data includes an estimate for the number of expected Job Openings. The estimate for job openings includes both turnover that results from new jobs created or people who leave the occupation due to quitting, retiring or death.

\*\*Information was obtained from [www.bls.gov](http://www.bls.gov) due to lack of information on [www.onetonline.org](http://www.onetonline.org).

\*\*\*Due to lack of information at [www.onetonline.org](http://www.onetonline.org), [www.careerinfonet.org](http://www.careerinfonet.org) was researched and was the site for this information.